SolarWinds – UK National Health Service

About SolarWinds:
SolarWinds is a leading provider of powerful and affordable IT infrastructure management software to customers worldwide, from enterprises of all sizes to a majority of National Health Trusts in England and European Union institutions. Our approach is to deliver unexpected simplicity and redefine the management and monitoring expectations for all aspects of IT. We strive to eliminate the complexity found in traditional enterprise software and services by making it easy to find, buy, deploy, and maintain solutions, regardless of an agency’s size. This focus on the user and commitment to excellence in end-to-end hybrid IT performance management has established SolarWinds as a worldwide leader in network management software.

Our Capabilities Are Designed to Support:
• Network – Performance, bandwidth, configuration, logs, and more
• Application and Server – Servers, email, databases, configs, websites, and more
• Storage – Performance, capacity, configuration, and more
• Virtualization and Cloud – Performance, capacity, configuration, and more
• Log Management – Enterprise security, log analysis, compliance, and more
• Continuous Monitoring – For both IT operations and information assurance
• Tools – IT help desk, asset management, managed file transfer, and more

Notable UK National Health Service Installations:
St Helens and Knowsley Hospitals NHS Trust
University Hospital Birmingham NHS Foundation Trust
Guys and St Thomas NHS Foundation Trust
NHS Forth Valley
NHS Shared Business Services
West Hertfordshire Hospital NHS Trust
The Clatterbridge Cancer Centre NHS Foundation Trust
NHS Dumfries & Galloway
University Hospitals Bristol NHS Foundation Trust
Wrightington, Wigan and Leigh NHS Trust
NHS North and East London Commissioning Support Unit

Other Notable UK National Government Installations:
Health and Social Care Information Centre (HSCIC)
Cabinet Office (CO)
Government Communications Headquarters (GCHQ)
Civil Aviation Authority (CAA)
Valuations Office Agency (VOA)
Ministry of Justice (MOJ)
Her Majesty’s Government Communications Centre (HMGCC)
Ministry of Defence (MoD) – Royal Air Force, Defence Equipment and Support

“The SolarWinds products we have are invaluable and easy to use.”
- John Barber
Network Engineer
NHS National Trust

Key SolarWinds Statistics:
• Employees – over 2,400 worldwide
• Customers – over 275,000 worldwide
• #1 in Network Management

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UK National Health Service – A Case Study

Challenges:
• Lacked visibility into the problems leading to network performance or capacity issues
• Did not have the tools to troubleshoot network problems or outages
• Lacked visibility into system/server health
• Lacked visibility into application or database performance

Solution:
• This client uses SolarWinds® network and systems, application, server, and storage management tools to monitor network performance, troubleshoot network problems or outages, and monitor system/server health

Results:
• Correlated network, server, and application issues to resolve performance problems
• Improved resolution rates for networking issues
• Improved configuration management
• Improved log tracking and management
• They rated their satisfaction with SolarWinds’ products as 8 out of 10
• Their favorite SolarWinds products are Network Performance Monitor, NetFlow Traffic Analyzer, and Virtualization Manager

Purchase Decision:
• Ease of use
• Cost effectiveness/best value
• Multi-vendor support
• Experience with other SolarWinds products
• Scalability/ability to support our growth

Testimonial:
“SolarWinds products give an up-to-date reflection of the current state of the network and make it easier to direct attention when there are issues, often proactively before any customers notice any impact.”

Source:
Systems Engineer, Large Enterprise Health Care Trust
TechValidate National Government survey March 2017
https://www.techvalidate.com/tvid/977-D4C-603

1 Customer data as of August 8, 2018. Although measures are taken to ensure the accuracy of the information, SolarWinds makes no representations or warranties as to the completeness or accuracy of the information and shall incur no liability for any errors or omissions.